



Think
ahead with
**poultry
people**

We are looking for a fulltime:

Area Sales Manager Asia

As Area Sales Manager you are responsible for achieving the sales targets. You know how to manage and expand a dealer network and understand the importance of strong relations with dealers and customers. You are ambitious to continuously improve your sales performance and you are well informed about current product and market developments. From your network you pick up market signals and know how to translate these into the right actions.

www.vencomaticgroup.com

Assignment Area Sales Manager

- Develop and expand the distributor and sales network in the area Southeast Asia;
- Perform sales activities, conduct negotiations and close contracts;
- Participate in local and international tradeshows.

Qualifications

- Agro-industry and/or sales education;
- Technical basic education;
- Knowledge of the poultry sector in Southeast Asia;
- High level of energy dedicated to your work;
- 5 -10 years' experience in sales activities, conducting negotiations and closing contracts;
- Living in Indonesia (or in Southeast Asia) is requested.

We offer

Working for Vencomatic Group means working at an innovative multinational with many chances to develop yourself, taking responsibility and initiative. You get the opportunity to work internationally. We offer an extensive and professional training program within an open and result driven company culture. Next to a competitive salary, Vencomatic Group offers attractive secondary benefits.

Contact information

If you want to know more about our organization click on www.vencomaticgroup.com. For information about the role, please contact Mr. Simon McKenzie, Regional Director of Asia and Oceania: simon.mckenzie@vencoasia.com. If you are interested in this position and you want to apply, please send your application to: solliciteren@vencomaticgroup.com.